

## Important Broadband News

Hello EFR Residents,

I hope you don't mind if I give you more frequent Broadband Project updates for the next few weeks. It's because we are at a **critical point in time**. We have 4 more weeks to garner 287 more commitments to sign-up for high-speed internet. That's **72 commitments per week** throughout the month of June. Our goal is 350 commitments. As of today, we have 63.

Here's the breakdown of the 63 commitments:

- 28 – Elk Falls Ranch
- 06 – Mountain View Lakes
- 02 – S. Elk Creek Road
- 27 - Woodside

This is going to be hard, but this is our test. Commitments, which include the \$500 installation fee, help us determine the *real interest* (demand) for this service. It is not a sustainable business model for [South Park Telephone](#) if enough demand isn't truly there. What this means is, if we can't get reasonably close to 350 commitments, we won't be able to apply for the grant. Even with the grant, South Park Telephone will still be investing a substantial amount of money (~\$1.5 million) in infrastructure. If they don't have enough customers, it will not make sense for them to make the investment.

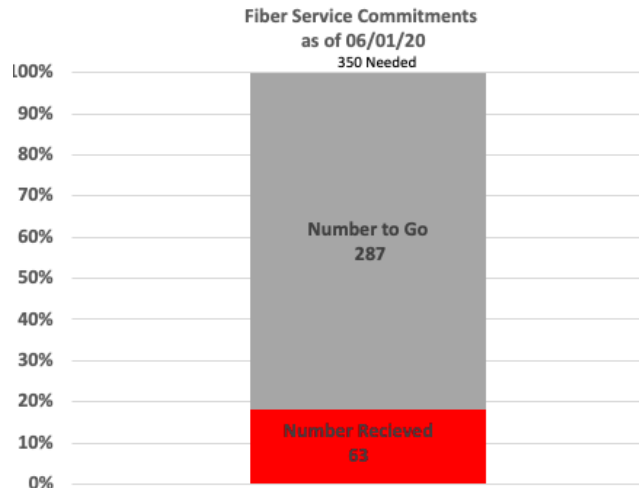
Remember the **\$500 is fully refundable** if we don't get enough commitments or do not get the grant.

**We can use your help.** Talk to people you know in the neighborhood. Remind them of the benefits. This is a great opportunity. If you sign-up up-front, the cost of installation is \$500 vs. \$2,000-\$3,000 for one-off installation. And you can take advantage of a discount on monthly rates. Latecomers will not be offered the discount. A long list of other benefits is on the Broadband website: [www.285broadband.com](http://www.285broadband.com)

Link to online commitments: <https://www.southparktelephone.com/staunton-state-park-commitment-form/>

### Speed Tests:

As a reminder, speed tests are due June 15<sup>th</sup>. David Shipley from South Park Telephone needs the speed test information to work on the grant application. It just takes a few seconds. Please try to conduct one or more speed tests.



Link to [Instructions for Speed Tests.](#)

## Letters of Support:

We currently have 37 letters of support which is really great and we thank you. However, we have a goal of 100. It does make a difference. It tells the [Deployment Board](#) that there is a real need. I know every one of us is busy, but if you could make some time to compose a letter, it would be appreciated.

Examples of letters can be found with other grant submissions at this link: <https://www.colorado.gov/pacific/dora-broadband-fund/initial-awards-right-first-refusals-and-appeals>. The Burland grant, for example, has a lot of letters of support you can get ideas from.

Link to [Guidelines for Letters of Support.](#)

Thank you to everyone who's supported the project thus far. The next few weeks are truly critical in terms of being able to be ready for the grant application due July 30, 2020.

As always, call or email with questions or concerns.

Bev Long  
Elk Falls Ranch Neighborhood Broadband Champion  
303-838-4373  
Bevlong2555@gmail.com

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Don't forget to join the Broadband Initiative Facebook Discussion Group for the most up-to-date information. <https://www.facebook.com/groups/2441495086101499>